



**eFAST MOA
DTFAWA-09-R-00041
Questions and Answers (Q&A)
Amendment #2**

Q1. Should the Dun and Bradstreet Open Ratings Report be sent to you directly?

A1. See answer #6 in the Q&A document, Amendment #1 & Amendment #2 document.

Q2. "Paragraph L.5.(1)(j) a current Open Ratings report, *as of the SIR Response Date*, from Dunn and Bradstreet (<http://www.openratings.com>) as past performance information. An Open Ratings report is considered current for one (1) year."

The FAA changed the response date from 20 August 2009 to 03 September 2009. We were eligible to respond to this solicitation before this change. This change caused an adverse affect on our ability to respond to this solicitation since our Open Ratings report expires 08/25/2009.

We are requesting the above paragraph be changed to reflect "*as of the ORIGINAL SIR Response of August 20, 2009*".

A2. See Amendment #2 document.

Q3. We intend to respond to the eFAST solicitation. However, our most current Open Ratings Report (attached) dated is 8/30/2006. My concern is we would miss our deadline waiting for a completed D&B report. Would the attached report suffice for our submission?

A3. No, in accordance with Section L.5(1)(j) of the final SIR.

Q4. Request assistance with the Delphi Vendor Entry Worksheet, attachment 12 of the eFAST SIR. One of the required fields, "Supplier Sites," requires a "Supplier Number" and "Supplier Site Name." Should I include assign a number and site name or will the FAA provide a number and site name?

A4. See answers #20 & #70 in the Q&A document, Amendment #1.

Q5. We do not have a supplier # from FAA. We have a separate contract with FAA, but never received one. We are also in the small business vendor database, but never received a supplier # from this either. Can you recommend how prospective vendors can get a supplier #?

A5. See answers #20 & #70 in the Q&A document, Amendment #1.

Q6. Does a cooperative agreement with the FAA through Grants.gov constitute a contract? We had a current/active cooperative agreement to support an FAA customer and we intend to use this as a reference to satisfy the requirement in L.5(d)2).

A6. No.

Q7. Are we allowed to adopt a team member's GSA Schedule Price as a part of our pricing proposal?

A7. No.

Q8. May our team propose in a Functional Area in which we, the prime, do not have an applicable NAICS code but in which one of our subcontractors does have an applicable NAICS code?

A8. No, in accordance with Section L.5(1)(d) last paragraph of the final SIR.

Q9. Regarding our question above, the Functional Area we are concerned about is R&D. We have our past performance for most of the Functional Areas, but not that one. We are teaming with subcontractors who do have a strong R&D background. We understand that subcontractor past performance will be considered in areas covered by our past performance but can we propose in the R&D area?

A9. No, in accordance with Section L.5(1)(d) last paragraph of the final SIR.

Q10. I believe the question submitted and documented as Q144 in the referenced document did not adequately explain my question. To clarify, I am trying to discover the cut-off time (2:00PM CST, 5:00PM EST, etc.) for proposal submission. What **time** on 3 September 2009 (adjusted submission date) is the cut-off for eFAST SIR Response submission?

A10. No time was specified in the final SIR which means anytime on 9/3/09.

Q11. Can a Subcontractor with **NO** past or present contract with FAA or Non FAA agency, participate with a Prime contractor for eFAST who has Non FAA Fed PRIME contract?

We want team up as a sub contractor (STA) with a Prime contractor (LEAD OFFEROR) who has CONTRACT with Non FAA Fed agency as PRIME.

A11. Yes, in accordance with Section H.5(1)(d) of the final SIR, Amendment #1.

Q12. The changes in the attachments do not have any impact on our submission other than changes in some of the columns. It won't impact the rates submitted. Is it necessary to redo what was sent to you yesterday? And if so, must we re-do the CCR and OCRA printouts or may we submit the same ones?

A12. Offerors only need to resubmit documents that have been changed. Attachments J-1, J-4, J-5 & J-10 in Amendment #1 have new templates.

Q13. I would like to get further clarification to section L.5 with respect to our situation: We have worked as a subcontractor to a prime contract holder in DoD and DHS. We have a GSA Schedule 70 but do not have past performance under this Schedule. Does this situation disqualify us to submit the proposal?

A13. See answer for Q44 in the Q&A document, Amendment #1.

Q14. If a company does not have FAA nor Federal Government experience; can they use a subcontractor that has past experience with FAA or the federal government to qualify to respond to the final SIR? Also, the company has extensive experience in the commercial sector and a GSA 70 Schedule.

A14. See answer #9.

Q15. Q80 asks whether the subcontractor is required to submit a current D&B past performance Open Ratings report. The answer is “No”. But this seems in conflict with L.5, 1, f which lists an Open Ratings Report as the second item in the required documents “for each team member”.

A15. The answer to Q80 in Q&A Amendment #1 is yes, in accordance with Section H.3(1)(c)2.

Q16. The answer to Q100 states that only the offeror is required to complete Section K, Certifications and Representations. But L.5, 1, f also lists the “OCRA” as the 5th item among the documents required “for each team member”.

A16. Only the offeror proposing as a MOA holder needs to complete Section K.

Q17. In Section H.2 the SIR states that “The MOA holder is not required to support all FAs. Further, to qualify for a FA, the MOA holder only needs to qualify for any one NAICS code under that FA.” However, FAA's answer to Question 106 states that “it is necessary to propose rates for all labor categories and all levels within each labor category in the BAM pricing sheet.” This necessitates providing rates for labor categories that fall outside of the NAICS code that we are proposing and seems to contradict the instruction in Section H.2. In effect, it forces us to propose services under NAICS codes for which we don't qualify and would never provide services.

Instead, we were wondering if we could provide rates for only those labor category series within a FA that correspond to our NAICS code. Could you please clarify this or let us know what the process is for getting this question addressed?

A17. See revised Attachment J-3 for the reason to expand labor categories in each functional area. Offerors are required to provide rates for all the labor categories in the functional area(s) they wish to be considered.

Q18. eFAST Solicitation Amendment #1 and Amended Attachment J-3 expand the number of labor categories that an offeror must propose in each Functional Area (FA). For example, if you are a small business that specializes in Business Administration and Management, in addition

to the Primary Labor Categories (34 separate positions) you must now respond to seven additional Secondary Labor Categories (42 additional positions), which are “*not normally associated with the Functional Area*”. This change in the solicitation will significantly hamper the ability of many small businesses to respond sufficiently and will limit the number of small businesses who can appropriately respond, particularly for small businesses that focus on one Functional Area. This will have a major impact on pricing, as offerors must develop and build up rates for labor categories for which they may have no experience and which do not apply directly to the FA being bid. Furthermore, this is not consistent to the response to questions 155 and 179 which state that an offeror should only bid those labor categories which apply to the FA. Please clarify that responders are not required to complete the Secondary Labor Categories in a Functional Area unless they choose to do so.

A18. See answer #17.

Q19. Section L.5(1)(H) states the following: *For the purposes of preparing its price/cost proposal (Attachment J-4), the offeror will submit proposed hourly rates for each labor category, onsite and offsite, for each functional area they propose to be qualified. The offeror will also fill in the number of the offeror’s pricing schedule or contract, the labor category title from the other contract, the years of the rates from the other contract, and the rates in columns “Rate (YR1)” and Rate (YR2)”. On each line the offeror will submit a maximum 500 character rationale for the correspondence of labor categories between the referenced past contract and the proposed labor category.* Please confirm that if an offeror submits cost build-up data as a maximum contract price for a labor category instead of a GSA schedule or other contract, columns P through V of Attachment J-4 are not required to be completed.

A19. Confirmed.

Q20. The Open Rating Report needs to be sent directly to someone at the FAA. Open ratings has advised that the recipient of the report should then match the report to the proposal. They said that it would defeat the purpose of their reports accuracy if it is sent to the DUNS client. Can you provide me with the name, organization name and address, email address, telephone number, fax number so that I can submit today?

A20. See Amendment #2 document.

Clarification to A3 in the Q&A document, Amendment #1:

Q3. Re., Section J-5, 1, f: The previous SIR had incorporated Attachment J-5 for teaming partners to list relevant past performance per Functional Area. In addition, it provides a baseline to determine the relevance of the qualifications for partners in the Functional Areas claimed on Attachment J-6.

The current SIR release has omitted Attachment J-5 as a required submission for Subcontractor Team Agreement (STA) partners. Will the past performance of STA partners be considered a weighted factor in the proposal evaluation and include the incorporation of Attachment J-5 for evaluation for each STA partner?

The answer to Q3 was “yes” referred to past performance evaluation. See answer #9 for past experience evaluation of a proposed subcontractor.

Additional clarification: There is a difference between past performance and past experience. Past performance is how well a contractor performed a contract. Past experience is whether a contractor has performed the work.

Proposed subcontractors under a STA will not be evaluated for past experience; only their past performance (Open Ratings report) will be evaluated.