



**eFAST MOA
DTFAWA-09-R-00041
Questions and Answers (Q&A)**

Q1. The lists of contracts that currently qualify for inclusion in attachment J-5 is as follows:

- 1) List at least one (1) current or recent (if no current) GSA Schedule/GWAC, completed within the previous three (3) years, or
- 2) List at least one (1) current or recent (if no current) FAA contract (including BITS II), completed within the previous three (3) years, or
- (3) List at least one (1) current or recent (if no current) non-FAA federal government prime contract, completed within the previous three (3) years; or
- (4) List at least one (1) current or recent (if no current) FAA subcontract, completed within the previous three (3) years.

However, during July 13th eFAST MOA briefing, it was pointed out in the presentation (slide #13) that a small business holder of any federal government subcontract (including non-FAA) would be eligible for consideration. Does that still hold true?

A1. No. This experience may be allowed in subsequent rounds of eFAST solicitations.

Q2. Re., Section J-5, 1, d, 3: The previous SIR included a broader base of Past Performance for the proposing prime contractor to reference including government contracts as a subcontractor and work for state and local governments. In addition, it allowed for inclusion of relevant commercial contracts, either as a subcontractor or as a prime.

The current SIR release states to, "List at least one (1) current or recent (if no current) non-FAA federal government prime contract..." Are prime contractors to only reference federal government prime contracts or will commercial and/or the role as a subcontractor be accepted for submission?

A2. The final SIR has the correct requirement.

Q3. Re., Section J-5, 1, f: The previous SIR had incorporated Attachment J-5 for teaming partners to list relevant past performance per Functional Area. In addition, it provides a baseline to determine the relevance of the qualifications for partners in the Functional Areas claimed on Attachment J-6.

The current SIR release has omitted Attachment J-5 as a required submission for Subcontractor Team Agreement (STA) partners. Will the past performance of STA partners be considered a weighted factor in the proposal evaluation and include the incorporation of Attachment J-5 for evaluation for each STA partner?

A3. Yes.

Q4. a) Will this solicitation have a small business set-aside? b) Also, do we have to bid on all the positions?

A4. a) Yes, see Sections B.1(1) of the final SIR. b) No, see Section L.5(1)(c) of the final SIR.

Q5. During the recent industry day a question was asked relative to teaming partners. Is it correct that large businesses can be teaming partners as long as they qualify for the NAICS code of the functional area they check in Attachment 6?

A5. Yes, only for Subcontractor Team Agreement (STA).

Q6. In order to be compliant with the eFAST MOA Final SIR requirement to have a current Open Ratings Report, should this report come from D&B to you or should it be sent to you by us, the vendor being rated? From reading through the procurement document, it appears that vendors should be sending the completed report to you.

A6. The report must be submitted with the proposal.

Q7. Will the FAA allow a prime offeror to utilize the past performance of a mentor company that is not an approved FAA mentor protégé program?

A7. No.

Q8. Will the FAA allow the addition of subcontractors to a Primes contract at a later date following award?

A8. Yes. See Section H.6(1)(d) of the final SIR.

Q9. Will the FAA please confirm that the past performance of a subcontractor will not be evaluated as part of the MOA contract award process?

A9. Past performance of a subcontractor will be evaluated as part of the MOA award process.

Q10. Regarding page 48 – “the offeror’s proposal in response to this SIR will include the following: a. Transmittal letter, please explain what information you require in the transmittal letter.

A10. Include any information the offeror deems appropriate.

Q11. Regarding page 39, Reqs and Certs, Section K, please clarify how you want the Certs and reqs (pages 39-46) submitted.

A11. Complete and submit Attachment 11.

Q12. Page 50, (k) “Current CCR and Online Reqs and Cert Application (ORCA) printouts”
Just to clarify – does this mean that you will, as part of a company’s evaluation, print out their CCR/ORCA info and that it should be current within 3 days of submission?

A12. Yes.

Q13. The SIR specifies that the offeror must demonstrate successful past performance in prime or subcontracts with FAA or other federal government customers. Will the FAA accept successful past performance in prime or subcontracts with major commercial customers?

A13. No.

Q14. I read the subject SIR, but did not see mention of a closing date. If there is sufficient time, I would like to approach small businesses intending to respond to discuss teaming opportunities. What is the closing date and is there a location that lists small businesses which do business with the FAA?

A14. See Section L.5(2)(g) of the final SIR for the proposal due date. Go to <https://faaco.faa.gov/?ref=8443> for a bidder’s list.

Q15. Section L.5 page 48 d), The information provided in Attachment J-5. 1-4 states list at least 1 each. Matrix M.6 page 55 states under the technical Section M... each is an “or”.

Is it correct to assume that each contract is an “or” requirement and we do not have to meet 1-4 to meet the qualifications? In other words, just the GSA schedule or 1 contract may meet the requirement?

A15. Correct.

Q16. For J5, since we are a small business, we have some subcontracts thru larger firms under Federal Contracts that we want specify in addition to our GSA schedule. Do those qualify under M.6 Technical as a viable reference to list as Non FAA Federal contracts J5?

A16. No, see Section L.5(1)(d) of the final SIR.

Q17. Pricing – As an example, we have a GSA schedule labor category for a program manager with 10 years experience and no PMP requirement which is not a direct mapping to your PM labor category. In mapping our GSA schedule to your labor categories, may we reasonably escalate the rates for a program manager (and other labor categories that are not a direct match) based upon your requirements of 15 years experience and PMP requirement using our same price build up percentages and market pay rates?

A17. It is the offeror’s business decision.

Q18. Currently we working as sub on Federal contract and also working as prime on contracts with State Government. So please let us know if we qualify to submit response to eFAST RFP.

A18. No.

Q19. I understand that the past performance of the team is counting, not just the Prime. Is this that a correct understanding?

A19. Yes.

Q20. Is it required when bidding a labor category for existing contracts for industry to provide contract references for each position in columns QPRS&T?

A20. Yes.

Q21. Can companies without having existing past performance bid on all labor categories or they limited on bidding only on past performance?

A21. See answer #32.

Q22. I want to make sure the award date and base periods are correct in this SIR. Please confirm these dates.

The periods of performance of the MOA are set as follows:

Base period: Date of award - September 30, 2014

Option period/year #1: October 1, 2014 - September 30, 2015

Option period/year #2: October 1, 2015 - September 30, 2016

Base Year 1 (BY1) = Program Year 1 (PY1)

Base Year 2 (BY2) = Program Year 2 (PY2)

Base Year 3 (BY3) = Program Year 3 (PY3)

Base Year 4 (BY4) = Program Year 4 (PY4)

Base Year 5 (BY5) = Program Year 5 (PY5)

Option Year 1 (OY1) = Program Year 6 (PY6)

Option Year 2 (OY2) = Program Year 7 (PY7)

A22. Confirmed.

Q23. One Page Company Brochure – Is this one page, front only or can this document include a front and backside as well?

A23. See revised Section L.5 of the final SIR in Amendment #1.

Q24. Open Ratings Report – Printed copies of the Open Ratings reports in our possession contain tags stating that they are not for distribution purposes. Dun & Bradstreet does not consider providing this copy to Federal agencies a violation of that policy. Does the FAA

require an electronic copy of this document direct from Dun & Bradstreet without the *do not distribute* stamp, and if so, who should it be sent to?

A24. See answer #6.

Q25. Attachment J-9 Security Guidelines - What information needs to be submitted under item #5 "Fingerprint Card (FD-258) or is a simple yes/no response to indicate this event has occurred for a specific individual sufficient?

A25. See revised Attachment J-9 in Amendment #1.

Q26. In section M.6 this "open ratings report" is referred to as a means to determine past performance. 1) Is it a requirement that all subcontractors submit an Open Ratings Report to be a part of an eFAST team? 2) If So... I have a small company (5 employees) with four sub-contracts but we have never primed a contract. Will this negatively affect our Open Rating Report and preclude us from being considered an acceptable sub-contractor on an eFAST Team?

A26. 1) Yes, see Section L.5(1)(f) of the final SIR. 2) Yes.

Q27. On the Delphi Vendor Worksheet, what should be entered in "Supplier Number"?

A27. Leave it blank.

Q28. Due to the number of attachments, would the government prefer the proposal be submitted electronically as a Zip file?

A28. Any electronic format is acceptable for documents other than the ones identified in Section L.5(2)(d).

Q29. We have performed significant subcontractor work on GSA schedules and Large IDIQ contracts. Can we use that experience to qualify for a Functional Area / NAICS?

A29. No. See Section L.5(1)(d) of the final SIR.

Q30. Are offerors required to discount our GSA rates?

A30. No, it is offerors' business decision.

Q31. Will offerors that do not discount their GSA rates be evaluated unfavorably? It is our understanding that GSA does not look favorably on this practice and in fact, requires contractors to charge other Government customers the GSA rate plus an additional percentage to account for the Industrial Funding Fee.

A31. Price evaluations will be performed in accordance with Section M of the final SIR.

Q32. Do offerors have to bid every labor category or can they bid a subset of LC's that we feel most likely to use?

A32. Offerors are required to propose all labor categories in a functional area.

Q33. Can labor categories be added later by the contractor through an amendment to the proposal?

A33. See Section B of the final SIR.

Q34. Since we are filling out attachment J10, what do you want us to add in attachment J4 in the Indirect Rate % and Fixed Fee %?

A34. The rates under column "Total" from Attachment J-10.

Q35. Attachment J10 does not include a column for Overhead, but this is a standard bucket in a cost buildup – can we add this additional column?

A35. See revised Attachment J-10 in Amendment #1.

Q36. Section L: clarification on this "If the offeror does not provide its awarded contract rates for any of the above the listed contracts, the offeror will submit cost build-up data." - does this mean that for any LCs we bid that we do not have a corresponding LC on a schedule, we have to provide a buildup but for ones where we do we do not have to provide any buildup data?

A36. Yes.

Q37. If a contractor has no subcontracts but has teamed efforts at FAA, what is the best submission for past performance?

A37. Open Ratings Report.

Q38. If a contractor has no prime contracts but has teamed efforts at FAA, what is the best submission for past performance?

A38. Open Ratings Report.

Q39. On page 38 of the SIR (PART III – LIST OF DOCUMENTS, EXHIBITS AND ATTACHMENTS; SECTION J - LIST OF DOCUMENTS, EXHIBITS AND ATTACHMENTS), a list of attachments is given. The numbers, however, do not exactly match the actual attached documents [in FBO].

A39. Please only download documents from <https://faaco.faa.gov/?ref=8502>

Q40. If a company is new and doesn't have an Open Ratings Report and will be considered as a subcontractor for a MOA potential holder, how will this affect the evaluation of the MOA team for an award?

A40. See Revised Section M.4 of the final SIR in Amendment #1.

Q41. Will subcontractors to MOA holders be evaluated for past performance?

A41. Yes, see Section M.3(2) of the final SIR.

Q42. How will past performance for NAICS areas be determined for functional areas, because sometimes for past or current contracts there may not have been any specified NAICS? There also may have been an overall NAICS but different tasks may have been performed under the overall NAICS (e.g. Engineering with Administrative Support). Can a company self-certify a NAICS area for past performance to be considered for a functional area on a MOA award on eFAST?

A42. Yes. See Attachment J-5, column "Q".

Q43. Is the page or file size limitation for proposal responses? What are the restrictions that would make multiple proposal submissions necessary?

A43. The size limit per email is 10MB.

Q44. If a company has a current GSA schedule and hasn't performed any tasks, will that company still be eligible to qualify under the required technical provisions for the eFAST MOA?

A44. The rates from that GSA schedule can be used; but that GSA schedule would not demonstrate experience.

Q45. Please clarify whether you are seeking a consolidated proposal with all attachments included in one file or each attachment as a separate file.

A45. Each attachment as a separate file.

Q46. Should pricing information be submitted as a separate volume from the past performance and technical?

A46. Yes.

Q47. Would the FAA consider adding NAIC 541519, other Computer Related Services, to the Business Administration & Management (BAM) Functional Area to provide for support to include, but not necessarily limited to: Financial Analysis, Acquisition Management, Procurement Analysis & Support, Marketing, Public Relations, Process Analysis,

Organizational Transformation, and similar services that support the Business Administration and Management functions of the FAA?

A47. Your suggestion will be taken into the consideration.

Q48. I have a question about the J4 pricing matrix (Sheet: CSD). At the very bottom of the Matrix there are 3 rows which talk about AHR CSD%, Indirect Rate CSD% and Fixed Fee rate CSD%. What columns do they correspond to, or are they general to the entire pricing matrix.

A48. See revised Attachment J-4 in Amendment #1.

Q49. For the tab on labor categories/price for CSD, there are several labor categories that have CSS next to the category. Is this a typo or are these categories suppose to be only under CSS?

A49. See revised Attachment J-4 in Amendment #1.

Q50. SIR Part I, Section C.3; M.3(3), will MOA opportunities be listed according to the Functional Area or listed specifically by NAICS codes? If we qualify for the MOA under one NAICS code, and the opportunity is posted under a different NAICS code within the same FA could we still propose an offer on the opportunity?

A50. Yes to both questions.

Q51. Ref: SIR Part I, Section C.3, we understand that we are to cite the NAICS code under which a reference contract is classified. A GSA Schedule/GWAC typically assigns a NAICS code that is based on a determination as to the appropriateness for the majority of tasks orders issued. Thus, the NAICS code cited for the GSA Schedule/GWAC may not directly map to the eFAST functional areas. To address this situation, may the description of actual work performed be used to demonstrate the relationship to the eFAST functional area?

A51. Yes. See Attachment J-5, column "Q".

Q52. Ref: SIR Part I, Section C.3, if a reference contract has no NAICS code assigned, may the description of actual work performed be used to demonstrate the relationship to the eFAST functional area?

A52. Yes. See Attachment J-5, column "Q".

Q53. Ref: SIR Part I, Section C.3, the NAICS code cited for a particular task order contract may not directly map to the eFAST functional areas. To address this situation, may the task order description of actual work performed be used to demonstrate the relationship to the eFAST functional area?

A53. Yes. See Attachment J-5, column "Q".

Q54. Ref: SIR Part IV, Section L.5, Section M.6, Section L.5 includes the following requested submissions: Transmittal Letter, Attachment J-1, Attachment J-5, Attachment J-6, Attachment J-10, Attachment J-12, Attachment J-4 or J-10, and BITS II Contract Price List or GSA Schedule/GWAC Price List or FAA contract rates, or Non-FAA federal Government Contract rates or Attachment J-4 are the only required submittals for the SIR. Section L also states that the Open Ratings Report, CCR, and OCRA need to be current, but does not request submission of each. Section M.6 includes: Attachment J-2 and Attachment J-11 in the table for evaluation. Will there be an amendment to the SIR, Section L to include in the submission of Adon'tttachment J-2, J-11, Open Ratings Report, CCR, and OCRA?

A54. See Section L.5 for submission requirements.

Q55. Attachment J1, Row 53, Column B is listed with (if applicable). Is Attachment J11 a required file to be submitted?

A55. Attachment J-11 is a required submission.

Q56. Ref: Attachment J6, there are columns where a “Socially and Economically Disadvantaged Businesses” (SEDB) concerns is to identify its ownership. How is a small business that is not a “Socially and Economically Disadvantaged Businesses” identified (i.e., small business only)?

A56. See answer #88.

Q57. Will Attachment J7 be completed upon award of the MOA?

A57. No. Attachment J-7 will be completed as required by contracts.

Q58. Ref: SIR Part IV, Section L.5, Section M; Q&As Industry Day, Q31, the response to Q31 of the Q&As was that Section K was required to be completed and submitted. The final SIR Section L.5 does not list Section K as a requirement; however, Attachment J-11 is listed in the table of Section M.6. Is Attachment J-11, Section K, to be completed and submitted with the proposal?

A58. Yes.

Q59. Ref: Q&As Industry Day, Q34/35; Part I, Section C.3, please clarify that a proposal is based on qualifying under NAICS codes and not Functional Area. You can qualify under any “one” NAICS code within a Functional Area to submit a proposal?

A59. Verified.

Q60. Ref: Part IV, Section L.5(d); Q&As Industry Day, Q49, attachments have changed and been renamed and J-11 from the Draft 6 SIR was not added to the final SIR; will a checklist be provided?

A60. See Attachment J-1.

Q61. Ref: Part IV, Section L, L.5(1)(j)(k)(l); Q&As Industry Day, Q49, the final SIR requirements request that the Open Ratings Report, CCR, and OCRA be current; we understood from the Q&As that the files would need to be submitted with the proposal. Is a pdf file of each required to be included with the proposal or will the Government request the information from Duns and Bradstreet/CCR/OCRA?

A61. The referenced documents may be submitted by offerors in any readable formats.

Q62. Ref: Q&As.pdf; Q79. Part IV K.14 only has Amendment 01 and 02 in the table. There have been additional amendments. Should we expand the box to note receipt of all amendments? A79. Yes. Are we to acknowledge amendment postings prior to the final release of the SIR? If there are amendments posted after the final SIR, will they be numbered subsequently from the prior postings? If the requirement is to include amendments prior to the final posting could a list be provided of all pre-final posting amendments including posting dates?

A62. Offerors are only required to acknowledge amendment postings after the release of the final SIR.

Q63. Explain how the Fully Burdened Labor Rates are to be applied to Fixed Price contracts?

A63. Fully burdened labor rates will be provided by the offeror in Attachment J-4. These ceiling rates will be used by MOA holders to submit price proposals for contract awards.

Q64. The SIR states: "The MOA holder may only submit proposals for requirements in functional area(s) they qualify for whether as an individual MOA holder or as a MOA holder team including Contractor Team Arrangements (CTA) and Subcontractor Teaming Agreements (STA)."

As a MOA holder team, must all members of the team qualify for the functional area or is it the team as a whole? For example, an opportunity is released in the R&D functional area - if MOA holders A, B, and C form a CTA must each member of the CTA qualify under R&D?

A64. No.

Q65. The SIR states: *(b) MOA holders with STAs will not be eligible to participate on CTAs (unless all STA members are small businesses)*. This requirement implies that if a MOA holder has other than small businesses as STA's then the MOA holder cannot form CTAs to respond to opportunities. Is this correct?

A65. Correct.

Q66. The SIR states: (d) AMS clause 3.6.1-7, Limitations on Subcontracting, will not be applied to CTAs. However, subcontracting outside the CTA will not be allowed.

This requirement implies that if a team of MOA holders form a CTA for an opportunity, then the MOA holders can NOT do any subcontracting for the opportunity. Is this correct?

A66. Correct.

Q67. Recertification: The SIR states: (1) Any time during the life of the MOA, in the event of a merger or an acquisition of the MOA holder's company that would result in the MOA holder's small business size status to change, the MOA holder/Contractor working on active contract(s) may be required to submit a transition plan for each contract subject to the approval of the Contracting Officer to transition work to another MOA holder of the Government's choice.

If as a result of business growth - not a merger or acquisition - a MOA holders small business size status changes, does the MOA holder need to notify the government?

If a MOA Team member (subcontractor) as a result of business growth - not a merger or acquisition - small business size status changes does the MOA Team holder need to notify the government?

A67. Yes.

Q68. On page 48 of the Screening Information Request (SIR), under section (d), it requests offerors to provide: 1) At least one current or recent GSA Schedule/GWAC contract, or 2) At least one current or recent FAA contract, or 3) At least one current or recent non-FAA federal government prime contract, or 4) At least one current or recent FAA subcontract. It is unclear whether offerors are expected to only provide one contract from one of the categories stated above, or if the FAA would like offerors to provide all relevant contracts that fall into the previously specified categories. Please clarify.

Q68. See revised Section L.5(1)(d) of the final SIR in Amendment #1.

Q69. On page 50 of the SIR, under submission instructions, it remains unclear about the specific requirements for electronic submission to FAA. Are offerors to submit each Attachment/section of the response as a separate document or all together as one volume?

A69. See answer #45.

Q70. On Attachment 12 – Delphi Vendor Entry Worksheet, it is not immediately clear as to what it is meant by “Supplier Sites.” Please clarify what offerors are expected to provide under this section.

A70. Supplier Sites mean the offeror's company address.

Q71. Are there any incumbents currently performing this work for FAA? If so, please provide company names, contract number, date of award, etc.

A71. No.

Q72. Looking at the labor categories for R&D and BAM, under "Labor Category" there are several levels of certain categories, i.e., Technical Support I, Technical Support II, Technical Support III and Technical Support VI. What differentiates, say, Technical Support I from Technical Support VI? How do you determine which level to use?

A72. See Attachment J-3.

Q73. Under "Rationale," is this a description of the person's education and experience qualifying them for the specific labor category? If not, what kind of rationale are you looking for?

A73. See revised Section L.5(1)(h).

Q74. To provide the FAA a competitive team, a MOA holder bids on a Task Order requiring labor categories beyond its established eFAST MOA Labor Categories and the MOA holder proposes using a large or small business subcontractor which is not a MOA holder. In this scenario, the MOA holder may need to address labor rates, as they relate to ceiling rates, for the subcontractor's unique labor rates. Does the proposed MOA holder (Prime) need to have a team in place at the time of submission for eFAST MOA to support all labor rates for which the Prime will be allowed to compete for under the eFAST MOA?

A74. Yes.

Q75. Does the Mentor in an FAA Mentor-Protégé Program (not (excluding) the Small Business Administration Mentor-Protégé Program) qualify as a "small business" and therefore, qualify for all set-asides their Protégé is eligible for by virtue of being a FAA Mentor?

A75. No.

Q76. We have 1 current federal subcontract (this is our 2nd year of 5 at DHS) and we are listing it on form J-5. Being such, should we also include our commercial contracts? Or is the one contract enough?

A76. According to Section L.5(1)(d) in the final SIR, federal subcontracts are not listed as one of the applicable experience for Attachment J-5. Also see answer #1.

Q77. On the DELPHI Vendor Form Worksheet, what do we put for Supplier Number? We are currently not a supplier. Do we leave it blank?

A77. Leave it blank.

Q78. Is a DD254 required in order to submit a proposal?

A78. No.

Q79. Section F.1 Period of Performance: The periods of performance of the MOA are set as follows: Base period: Date of award – September 30, 2014. I also read awards will be granted starting July 31, 2009. Will awards be granted prior to the base period date of award? If so, please confirm date and process.

A79. No.

Q80. Section H.3 Contracting Teaming, is the subcontractor required to submit a current D&B past performance Open Ratings report?

A80. No.

Q81. Section H.4 Open Seasons/On Ramp, “The FAA will have continuously open seasons for certain functional areas to solicit new MOA holders to support those areas”. Do you anticipate not filling all specified functional areas during the initial role out of this final SIR?

A81. The FAA anticipates filling all specified functional areas. However, some functional areas may need additional MOA holders if there are insufficient numbers of MOA holders.

Q82. Once awards have been finalized, can a MOA holder add non-MOA holders as subcontractors to their team to support upcoming task/initiatives?

A82. Yes, see Section H.3 of the final SIR.

Q83. Section H.5 Exit Strategy/Off Ramp at the option period and recertification Section (c). Can a small business submit their proposals by August 20, 2009 without their Open Ratings Report? If yes, can they submit documentation that the information has been presented to Open Ratings and a response is forthcoming?

A83. No.

Q84. Section H.6.3. Contractor Requirements and Activities, can you provide what an average anticipated turnaround time would be for responses and preparation of activities as well as work start-up for required contractors?

A84. An average turnaround time for proposal responses is 3 weeks for competed requirements and 2 weeks for directed awards.

Q85. Section L.1. Screening Information Request and Award, Section (b). “The offeror will be certified as technically qualified based on its previous successful performance on FAA” Does the offeror have to have successful past and/or present performance with FAA to be considered technically qualified?

A85. No.

Q86. Section L.5 Proposal Format and Submission Instructions, "Proposals with all the required submissions will be evaluated first". If the subcontractor meets some of the proposal requirements presented by a prime contractor, will that constitute as a proposal that has met all requirements and will be evaluated first?

A86. No. See Section L.5(1)(d)4) of the final SIR.

Q87. Will proposals submitted with additional discounts, over and above GSA Schedule, be evaluated first?

A87. No.

Q88. Attachment J-6 does not have a column indicating the small business that does not fall within the 8(a), MOB, WOB, VOB, SDVOSB, ANC, or large business classification. Do we leave this blank or is it acceptable to add a column titled small business?

A88. Leave this blank.

Q89. Page 19 section H.5 - 4 mentions that the status of a company that enters (into eFAST MOA) as an 8 a) will continue to maintain its status throughout the base period. But our question is that we are currently pursuing the 8 a) status and we are likely to obtain the same by end of this year or early next year. Hence, we are going to bid in eFAST based on our current status as small business and can we change our status to 8 a) later?

A89. Yes, your business status will be changed to reflect your 8(a) status.

Q90. Page 48 Section L 5: We are a subcontractor on FAA contract and we fulfill the requirements mentioned in this section through this only as we do not have any GSA or GWAC or BITS II. I understand that we are only required to mention this through Attachment J-5. Please confirm this and that we are not expected to attach any agreements which are confidential in nature.

A90. Subcontracting agreements are not requested nor required for submission.

Q91. Attachment J-5: We currently provide services to U.S. Navy as a subcontractor. Can we mention our Prime's details (Contacting officers, contact no. etc.) or should we state the details of the government personnel. This question is true for our FAA contract also as we are a sub.

A91. Yes.

Q92. Please confirm whether it is the NAICS Code description of work or the size standard for the NAICS Code that is used for qualification under a given Functional Area.

A92. It is both.

Q93. On Page 50 of the SIR, it indicates that the CCR and ORCA listings should be printed within three (3) days of submission. Is there a reason why they could not be printed sooner, as long as they are current? Also, most complete ORCA printouts are over 40 pages. With a team consisting of a number of team mates, this could become voluminous. Does the FAA need all pages of the ORCA listings or just a subset?

A93. Yes.

Q94. In the Labor Category description for the Program Manager, could the requirement for PMP certification be changed to include “or equivalent experience.”

A94. No.

Q95. In many of the Labor Category descriptions the qualifications state “required degree” plus some number of “relevant years.” It does not distinguish between a Masters or Bachelors level of degree. Could the FAA provide some clarification?

A95. See Attachment J-3, Allowable Substitutions, Number 1.

Q96. Human Factors work falls within Function Area ES (as per the table in Section C), yet individuals trained in Human Factors rarely have a technical degree, but the qualifications are listed as requiring engineering, math or science degrees. Can the FAA incorporate some level of flexibility for Human Factors (and other similar) type of work?

A96. Your suggestion will be taken into the consideration.

Q97. On the chart given out by Alan Behr at the pre-proposal conference, many of the labor category groupings showed six (6) steps. In Attachments J-3 and J-4, all of these now show seven (7) steps. Is this a change?

A97. Yes.

Q98. Reference Page 14, G.7, which states that FAA hours of operation are from 7 a.m. - 5 p.m. Does this mean that the contractor should simply have coverage during those hours, or that the standard work day for all employees is 10 hours? Please clarify.

A98. These are general hours of operation. Particular hours of operations may be specified in individual contracts.

Q99. Reference Page 23, H.12 (2). Is the Employee Retention Plan submitted upon award, or is should it be included as part of the offeror’s response to the SIR?

A99. The Employment Retention Plan is not requested nor required as part of the offeror’s response to the SIR. The offeror should have the plan in place after award available for FAA’s review any time during the life of the MOA as in accordance with the requirement in the final SIR.

Q100. Reference Page 39, Part IV - Representations and Certifications. Are all members of the STA required to complete Section K, Certifications and Representations?

A100. No, only the offeror.

Q101. Reference Page 47, L.2 and L.3. Where in its proposal should the offeror include any exceptions to the SIR Terms and Conditions?

A101. The offeror may include any exceptions to the SIR Ts & Cs in a separate document.

Q102. Reference Page 47 of Draft SIR #6 and the 7/13/09 Industry Day Conference, which stated that past performance as a subcontractor with any government agencies (federal, state or local) completed within the last three years would be considered. Please confirm that an offeror's past performance as a subcontractor under non-FAA federal government contracts still qualifies.

A102. An offeror's past performance or experience as a subcontractor under non-FAA federal government contracts does not qualify. See Section L.5(1)(d) of the final SIR and answer #1.

Q103. Under your instructions Section L, Paragraph L.5 (1), (d) "The ... in Attachment J-5:" provides for applicable experience under the GSA Schedule, FAA Contract, non-FAA Prime Contract or FAA Subcontract.

Under the same section, subsection (h) "An offeror must provide ..." the non-FAA contract rates appear not to be limited to "Prime Contracts."

As this is a Small Business Set-Aside, the experience gained as a subcontractor in the past three years should also qualify as applicable experience under subsection (d).

We have considerable experience in multiple functional areas over the past three years, totaling multiple millions of dollars value, but the majority has been as a subcontractor vice a prime contractor. We are sure that this similar situation exists for many qualified small businesses. Please clarify Paragraph L.5 (1), (d) to include applicable experience under a non-FAA government subcontract.

A103. See answer #102.

Q104. In section L.5.1.(i), the MOA states: Documentation of DCAA audited indirect cost rate and fixed fee rate for cost reimbursement type contracts and overhead rate(s) for proposed AHR. In the absence of such documentation, the offeror will submit cost build-up data for those rates.

Did you intend for contractors providing cost build-up data to use J-10? Please confirm also that, if DCAA audit documentation is not available, and even though the offeror has a GSA Schedule to use as the basis of estimate (BOE) for rate pricing, cost build-up for indirect and fixed fee rates are required for the proposal submission.

A104. Confirmed.

Q105. As part of our GSA contract, we had our Open Ratings Evaluation done in March of 2009 (Four months ago). Would you accept our Open Ratings Report dated 03/25/2009?

A105. Yes. See revised Section L.5(1)(j) of the final SIR in Amendment #1.

Q106. Labor category pricing. Is it necessary to propose rates for all labor categories and all levels within each labor category in the BAM pricing sheet? For instance, as a small business, we do not have established rates on an existing contract for a Senior PhD Writer/Editor, and, not having PhDs on staff, cannot provide auditable cost buildup information.

A106. Yes.

Q107. Pre-proposal conference Q&As. Will you be publishing the Q&A from the pre-proposal conference on the website where the responses to these questions will be posted?

A107. The document has been posted on <https://faaco.faa.gov/?ref=8443>

Q108. On attachment J5, Column A, who does the term “offeror” refer to? If we are subcontracting, should we put the name of the prime contractor in this cell or are you referring to the offeror of this SIR response?

A108. “Offeror” refers to the company submitting a proposal to be qualified as a MOA holder.

Q109. I noticed on the pricing sheet for CSD, there were several Labor Categories which said CSS. Should I correct it when sending a response or just leave it as it is.

A109. See revised Attachment J-4 in Amendment #1.

Q110. If the offer includes more than one functional area, but then the FAA determines that the offeror is not technically qualified for all areas, would the offer still be accepted for the functional areas for which the offeror is deemed qualified, or would the offer be rejected as a whole?

A110. The offer would still be accepted for the functional areas for which the offeror is deemed qualified.

Q111. H.2, H.4 and H.5 – Does the on/off ramp apply to individual Functional Areas also?

A111. Yes.

Q112. H.2 – Will the RFP/O/Q be issued to all MOAs for all FA’s or will MOA holders only receive visibility of RFP/O/Q under those FA’s they have been awarded?

A112. While visibility of RFPs will be universal, eligibility to respond will be limited to qualification by functional area.

Q113. H.12 – Since an Employment Retention Plan is to be developed and maintained throughout the life of the contract, should this information be submitted with the offerors proposal? If so, where should the offeror include this information within its proposal submission?

A113. See answer #99.

Q114. AMS clause 3.6.2-15 – Since a Total Compensation Plan is required with proposal submission, where should the offeror include this information within its proposal submission?

A114. This plan is not required to be submitted with the offeror's response at this time.

Q115. Page 6, if offeror is small under one NAICS code but not another, may offer propose a prime? Please see R&D with NAICS 541712 500 employees and 541720 with \$7 million size standard.

A115. Yes. See Section L.5(1)(c) of the final SIR.

Q116. Pages 17 and 18 appear to allow prime offeror to propose subcontractors who are large. To do so, per top of page 49, the small business must provide the large subcontractors: Business Declaration form, Open Ratings, Attachment J-6, current CCR and ORCA. Please confirm.

A116. Confirmed.

Q117. May a large subcontractor team with more than one small business prime contractor, or must the subcontractor only team with one small business prime contractor?

A117. There are no restrictions on this teaming arrangement specified in the final SIR.

Q118. 1. Schedule J-4: If a contractor qualifies for a functional area, is the contractor required to bid a labor rate for every labor category?

A118. Yes.

Q119. Schedule J-4: The schedule has a column for Rate(YR1) and Rate(YR2). Please clarify the intended entry and/or confirm that the entry is for Year 1 (year of award) and Year 2 rates for a referenced contract vehicle. For example, a GSA schedule award in 2005 would show YR1 and YR2 rates for 2005 and 2006.

A119. See revised Section L.5(1)(h) of the final SIR in Amendment #1.

Q120. Schedule J-10: Please provide instructions for completing the schedule. Is the intent to list every CLIN from every Functional Area selected?

A120. Yes.

Q121. Section H.7 Invoice Submission – the last sentence in this section requires that backup documentation be submitted with each invoice. Since this is a costly and non-standard practice for contractors that have their accounting systems reviewed and certified by DCAA on a regular basis, can this requirement be waived if you have a DCAA approved accounting system? All invoice backup information is on file and available for audit at any time.

A121. Your suggestion will be taken into the consideration.

Q122. Section H.10 Overtime – this provision states that overtime premiums will not be paid, however clause 3.6.3-28, Service Contract Act, has been included in the MOA which requires that employees working under this contract, and subject to the act, be paid overtime premiums in accordance with the provisions of the act. Can the second sentence of this clause be revised as follows: “Overtime premiums will not be paid to employees not subject to the Service Contract Act”?

A122. Your suggestion will be taken into the consideration.

Q123. Attachment J-6 Functional Area Matrix –

a) Should there be a column designated as “Small” for those firms that are small only (not SDB or SDVOSB, etc.)?

b) If the Team Leader is bidding only in the R&D area, must all team members be listed in the R&D area only?

A123. a) No. b) Yes.

Q124. Section L.5 (1)(i) includes the statement “Documentation of DCAA audited indirect cost rate and fixed fee rate for cost reimbursement type contracts and overhead rate(s) for proposed AHR. In the absence of such documentation, the offeror will submit cost build-up data for those rates.” We understand the need for documentation or cost build-up data to support our proposed indirect cost rates and AHR and intend to satisfy this requirement in our proposal submittal. However, we do not understand the need to propose a fixed fee rate and the requirement for documentation or cost build-up data for a fixed fee rate. For cost reimbursement type contracts, the fixed fee rate will vary from contract to contract based on the degree of risk. Additionally, the fixed fee rate is the subject of negotiation between the buyer and seller. Would FAA please clarify what the offeror needs to provide in its proposal submittal?

A124. See revised Section L.5(1)(i) of the final SIR in Amendment #1.

Q125. Section L.5 (1) (k) includes the statement “Current (within 3 days of the proposal submission) CCR and Online Representations and Certification Application (OCRA)

printouts. Section J of the SIR includes attachment J-11 Section K, however, there are no instructions in Section L for this attachment to be completed and submitted as a part of the offeror's proposal submittal. Does FAA want CCR and OCRA printouts and/or a completed Attachment J-11?

A125. Yes.

Q126. SIR Section L.5(1)(h), last paragraph, page 49: "The offeror will also fill in the name of the offeror's pricing schedule or contract, the labor category title from the other contract, and the rates in columns "Rate (YR1)" and Rate (YR2)". On each line the offeror will submit a maximum 250 character rationale for the correspondence of labor categories."

- a) Is this information required if the offeror chooses to develop a rate build up for each rate?
- b) Is the requirement to map a contract labor category to each SIR labor category? Not all labor categories from another contract will align with the categories/levels in the SIR.

A126. a) No. b) Yes.

Q127. SIR Section L.5(2)(d), page 50 states, "When submitting data for which a sample excel format document has been provided, the offeror must use that format and submit an active, unlocked excel file."

Attachment J-10 does not accurately reflect offeror's accounting structure. Is the offeror allowed to modify this format to accurately reflect our accounting structure as long as the overall appearance is similar? For example, rearranging the columns and inserting columns for additional indirect cost pools.

A127. Yes.

Q128. Is the offeror required to bid all labor categories in a chosen functional area? For example, a Senior PhD Trainer/Training Materials Specialist.

A128. Yes.

Q129. We currently provide consulting services to the FAA as a Purchase Order pass-through on the TACS II contract. Can we use these rates in attachment J-4?

A129. No.

Q130. We hold a current GSA MOBIS Schedule but have not completed any work under this schedule as of this month. Can we use these rates for attachment J-4?

A130. Yes.

Q131. Do we have to submit an Administrative Handling Rate (AHR) if we don't plan on supplying ODCs?

A131. Yes.

Q132. Can we use more than one customer per contract for the open ratings report? i.e., can we provide 2 completed surveys for a single contract?

A132. Yes.

Q133. We have an FAA subcontract that we can use to substantiate rates for two functional areas, Computers Systems Development and Computer Systems Support. We are also responding to the NAICS code for Engineering Services but do not have any of the contract types listed in Section L.5 (h) for justifying these rates which are different, and appropriately fall into different labor categories than those used for the CSD and CSS areas. Is it possible to use the FAA subcontract rates for the CSD and CSS areas and provide rate build-ups for the ES labor categories?

A133. Yes.

Q134. Within each Functional Area that we are proposing, are we required to propose rates for every single labor category defined in the SIR, or can we propose only a subset of the labor categories within each Functional Area?

A134. See answer #32.

Q135. Attachment J10: Our "Indirect Cost" is comprised of Overhead and G&A. However, Attachment J10 does not include a column for Overhead cost. Would you like us to add a column for Overhead cost into the spread sheet, or do you want us to include our Overhead cost into the G&A category?

A135. See revised Attachment J-10 in Amendment #1.

Q136. Can the NAICS code 541512 be added to the Engineering Services (ES) Functional Area?

A136. No.

Q137. In Section B.2(1) you state: "Further, the Contractor may not charge any fee for subcontracting work." Section B.2 (1) also states that the proposed rates must be fully burdened rates. Can the rate that we negotiate to pay our subcontractor be lesser than the "Proposed Rates," OR does the rate that we pay our subcontractor need to be the same as our "Proposed Rate?"

A137. It is the offeror's business decision on proposing rates.

Q138. In the Pre-Proposal conference it was stated that only the Prime Offerors would be evaluated. However in your Questions and Answers, you state that you will be reviewing the Past Performance of the team members as well. These seem to be contradicting each other.

- a) Please clarify the above contradiction.
- b) What importance will be given to the team members' Past Performance ratings as called for in the instructions?

A138. a) See revised Section M.3(4) of the final SIR in Amendment #1. b) See Section M.3(2) of the final SIR.

Q139. Can we participate in a NAICS code if the work performed under that code is only in the commercial sector?

A139. No.

Q140. The paragraphs in section M.3 (4) state that "provided the offeror can demonstrate recent successful performance (...) in the NAICS code through contract references *and* through its open ratings..."

(a) Can you please clarify what information is required to demonstrate recent successful performance other than what is already captured in the attachments, if any?

(b) Can you please clarify how the Government will confirm NAICS codes to be qualified through Open Ratings given that the Open Ratings Report does not explicitly identify NAICS codes?

A140. Open Ratings reports will be used as an indicator of offerors general contract past performance.

Q141. We received a copy of its Open Ratings Report; given that the only evaluation component associated with a numerical gradation is the "Timeliness of Historical Payments," how will the FAA calculate an overall Predictive Indicator of a company's overall health and viability based on a score of 80 or better? We recommend the FAA review an Open Ratings Report and amend this assessment/compliance element accordingly.

A141. Your recommendation will be taken into the consideration.

Q142. Once a company obtains an MOA under a given NAICS code, how does a company obtain opportunities to grow into other NAICS code classifications? Is it every company's endeavor to diversify their respective portfolios? How do we accomplish this under eFAST? This process is not clear. Please explain.

A142. It is every company's endeavor to diversify their respective portfolios through teaming arrangements, etc.

Q143. The final SIR drastically changed the eligibility of many small companies to help FAA on this MOA. All the drafts allowed the small businesses to use Non-FAA government prime and subcontracts to show technical expertise. The final SIR allows the use of GWAC or FAA contracts where the small business is a subcontractor, but excludes all other Federal Agency

sub-contracts. My company has 4 active sub-contracts for various Federal Agencies, one running over \$10M. This shows technical expertise on various NAICS. Most small business will have at most one prime contract which will severely limit the Functional Areas they can apply for since only the FAA or Prime contract can be used to prove the technical expertise for a NAICS. I believe my company and those like us who depend on sub-contracts to get started can contribute greatly to the FAA's mission. Many of us have been following and working this effort with the expectation we can propose on it and now we can't. I think you have drastically limited the pool of businesses with this change. Please reconsider.

A143. See answer #1.

Q144. Document/File: efast_final_sir.pdf, Location: L.5, 2f, 2g. What is required time stamp for submission of questions and SIR Response? Sections simply state "...no later than July 27, 2009" and "...no later than August 20, 2009" respectively.

A144. Email submissions will indicate the date and time of the submissions.

Q145. Document/File: J-5v3.xls, Location: Column E/F. Do you desire the PMO office and project title in these columns or do you require the COTR or Technical Point of Contact and his/her position title?

A145. See Revised Attachment J-5 in Amendment #1.

Q146. Document/File: J-1v4.xls, Location: Row 49, 58-60. In Row 49, you list Attachment J-4, which is the Labor Categories and Rate Tables. Please confirm that the Pricing Schedules on rows 58-60 are reserved for GSA Schedules and other IDIQ Pricing schedules to support the rates presented in Attachment J-4.

A146. Confirmed.

Q147. Document/File: J-1v4.xls, Location: Row 49, 58-60. If our eFAST MOA response does not provide pricing based upon discounts to existing IDIQ schedules, but instead utilizes new cost build-up data (included in form J-10), do you still require that we submit copies of our existing GSA Schedules and other IDIQ pricing schedules?

A147. Yes.

Q148. In Section L5 "PROPOSAL FORMAT AND SUBMISSION INSTRUCTIONS", part (d), of the 6th Draft SIR, the following language was present:

"2) Offerors, who do not have the above mentioned contracts, will list previous individual contracts with any government agencies (federal, state or local) that have been completed within the last three (3) years or current contracts that have been performed for more than six (6) months, either as a prime or a subcontractor.

3) Offerors, who do not have any government contracts, will list information of previous

commercial contracts that have been completed within the last three (3) years or current contracts that have been performed for more than six (6) months, either as a prime or a subcontractor.”

This language seems to have been dropped from the final SIR, including all references to state & local government and commercial contracts. Is it the intent of FAA to specifically exclude companies’ past performances on state and local government and commercial contracts?

A148. Yes.

Q149. In reviewing the list of contract clauses cited in the SIR, we noticed you included clause 3.6.2-18, which indicates the Service Contract applies to this effort. Does the Service Contract Act apply to the eFAST bid? If so, we believe there may be a difficulty in developing the single price for each labor position the SIR requires, regardless of the geographic location of that position. When the SCA is invoked, it typically means that Federal Wage Schedules (and their provisions, such as Health & Welfare allowances, uniform cleaning, etc.) for specific geographic areas apply...and the appropriate Schedule is attached to the RFP. In many instances, there are existing Collective Bargaining Agreements in place and future contracts and winning bidders must abide by the terms of the CBA. These issues have a great deal of impact on pricing, which is why we are seeking your guidance if the Service Contract Act does apply to any component of the eFAST bid/SIR.

If the answer is “yes” the SCA does in fact apply, please provide the answers to the following pertinent questions:

1. Which labor categories/positions fall under the SCA?
2. Please provide the geographic-specific Federal Wage Schedule you wish the bidders to use. If more than one, please indicate which ones.
3. If there are current Collective Bargaining Agreements (CBAs) in place, please provide copies of those so that we can meet the financial considerations of those agreements.

A149. Contracts will be issued in accordance with SCA regulations and guidance, which are expected to be followed in the award of contracts.

Q150. If we do not have Federal or FAA experience for some labor categories, but we have similar commercial, state and local experience will that meet the requirements required by FAA? Can we substantiate the requirements for Section L.5 on page 49?

A150. No.

Q151. The Preproposal Conference Question and Answers were not released as a formal document. Have all of the answers to the questions been incorporated into the Final SIR or are the clarifications not listed as incorporated content that is applicable to the Final SIR.

A151. The final SIR reflects all information relevant to eFAST.

Q152. Section H.3(2)(b) states that “MOA holders with STAs will not be eligible to participate on CTAs (unless all STA members are small businesses).” Please clarify whether the prohibition of MOA holders with STAs from participating in CTAs applies to the same functional area, different functional area, or all functional areas after award.

A152. All functional areas.

Q153. In your Q&As of July 13, 2009, FAA has responded to a number of questions with, "Your suggestion will be taken into consideration." Do the documents most recently released reflect these considerations?

A153. Yes.

Q154. Regarding Attachment J5, we provide services with many NAICS Codes without formal designation of them in the contract that we are citing. May we describe those services and how they apply to the NAICS (i.e., substantiate it), or must they be formally designated as such in that contract?

A154. Yes. See Attachment J-5, column “Q”.

Q155. Page 49, Section L.5(h). Can a vendor bid all of the available labor categories regardless of the Functional Areas (FA) they are bidding? This would provide the maximum amount of flexibility for the program offices to take advantage of a wider selection of labor categories per task order and make eFAST a more attractive option as a contract vehicle.

A155. No.

Q156. Page 48, Section L.5(d)(1) through (4). Can you clarify the phrase "completed within the previous three (3) years"? A "current contract" is not "completed," therefore does that part of the sentence mean if an offeror does not have a current contract, a recent one would be acceptable as long as it was completed within the previous three years?

A156. See revised Section L.5(1)(d) of the final SIR in Amendment #1.

Q157. Attachment J-1. This attachment has dark highlights. May the highlights be lessened and lines deleted if information is not applicable for an offer? In the "Attachment File name" section, may offerors add another column to describe the document's name?

A157. See revised Attachment J-1 in Amendment #1.

Q158. Attachment J-5, Column O, NAICS. What information is expected for Column O, Attachment J-5?

A158. NAICS code(s) associated with the contract number in column B.

Q159. SIR Requirement: Attachment J-4 ATS lists two Scientist/Engineer/Systems Analyst IV positions but no Scientist/Engineer/Systems Analyst VI positions. Are we correct in assuming the second Scientist/Engineer/Systems Analyst IV position should be a Scientist/Engineer/Systems Analyst VI position?

A159. See revised Attachment J-4 in Amendment #1.

Q160. SIR Requirement: Attachment J-4 ATS, BAM, R&D, ES, CSD, CSS and M&R lists Technical Support I, II and III and then jumps to Technical Support VI. Are we correct in assuming Technical Support VI in all of the functional areas should be Technical Support IV?

A160. See revised Attachment J-4 in Amendment #1.

Q161. SIR Requirement: Attachment J-4 has all pricing cells blacked out for Subject Matter Expert and Introduction of New Service. Are we correct in assuming we are not to price these positions?

A161. Correct. See Section B.2(4) of the final SIR.

Q162. SIR Requirement: For Attachments J-1, J-2, J-6, companies are required to fill out various forms as the Prime offeror. In the case of the Prime offeror being a newly formed joint venture, it is not clear how we are to fill out these forms to provide clarity to evaluators. Paragraph L.5(1)(g) states that, "Paragraph (d) above also applies to a Joint Venture (JV). However, if a JV that was founded less than one (1) year from the SIR release date, the individual companies under the JV may demonstrate individual technical capabilities." Paragraph L.5(1)(f) states, "If the offeror wishes to form a STA for a MOA award, the offeror must complete and submit the following documents for each team member:

- 1) Business Declaration Form;
- 2) Open Ratings Report;
- 3) Attachment J-6;
- 4) CCR;
- 5) OCRA.

Does Paragraph L.5(1)(f) also apply to joint ventures founded less than one year? In other words, each member of the joint venture should provide information required in 1) through 5) above.

A162. Yes.

Q163. SIR Requirement: Attachments J-4 requires offerors to complete the columns Rate (YR1) and Rate (YR2). This is cited in L.5(1)(h), "The offeror will also fill in the name of the offeror's pricing schedule or contract, the labor category title from the other contract, and the rates in columns "Rate (YR1)" and Rate (YR2)". If we are building up rates and not using a GSA or other contract, do we leave these columns blank?

A163. Yes.

Q164. SIR Requirement: Attachment J-4 requires offerors to provide Administrative Handling Rate (AHR), Indirect Rate and Fixed Fee Rate. Please define Indirect Rate.

A164. Go to <http://fast.faa.gov/pricing/98-30-IN.htm> for indirect rate definition.

Q165. In Section B.2, Page 3, Supplies/Services and Prices/Costs, the following is indicated: "Subject Matter Expert and Introduction of New Service are unpriced labor categories and cost build-up data will be required when utilized." If Subject Matter Expert labor categories already exist within the contracts provided in Attachment J-5, is cost build-up data required for these labor categories?

A165. See Section B.2(4) of the final SIR.

Q166. In Attachment J5, please clarify the requirement for completing the Contract Type [2] field for GSA Schedules, GWACs, BPAs, or similar vehicles that can have a variety of individual contracts and task order types awarded under them. If this field is required for these contract vehicles, please clarify the expected categorizations.

A166. The Contract Type field is for individual contracts or task orders.

Q167. In Section L.5, Page 49, Proposal Format and Submission Instructions, the following is indicated: "If the offeror does not provide its awarded contract rates for any of the above listed contracts, the offeror will submit cost build-up data." Please confirm that cost build-up data for these labor categories is not required if GSA Schedule contract rates for labor categories are provided.

A167. Confirmed.

Q168. Section H.15 Page 24, do all contractor personnel have to sign this NDA (J7) or just the contractor acquisition support?

A168. See answer #57.

Q169. Section H.23 Page 27, what is an approved time-keeping system as defined by the FAA?

A169. Any approved time keeping system by any federal government agency.

Q170. Section H.17 Page 28, is a Technology Control Plan required?

A170. No.

Q171. Does pricing need to be provided for every labor category listed in particular functional area even though the vendor may not have provided that labor category elsewhere?

A171. Yes.

Q172. The SIR, section M.3.4, states that in order to qualify for a Functional Area the offeror must demonstrate either 1) a current or recent GSA schedule or GWAC, 2) a current or recent FAA contract as a prime or subcontractor, or 3) a current or recent non-FAA Federal prime contract. Are we to interpret this to mean that any non-FAA Federal subcontracts will not count toward the offeror's qualification in a Functional Area?

A172. Correct.

Q173. Page 5 of the eFAST Final SIR calls for set-asides specifically for Indian tribes and ANC's. Section M.2 Basis for awards mentions the related SB categories, but here it does not mention Indian Tribes separate from ANC's. Are Indian Tribes included within the ANC set-aside category?

A173. Yes, only if Indian Tribes are also 8(a)s.

Q174. Can you please clarify the labor CLIN Int I IT Analyst 5021 and Int I IT Analyst 5022. They both have the same labor title. Did you mean for 5022 to be Int II IT Analyst? This also applies to the CSS labor CLINs too.

A174. See revised Attachment J-4 in Amendment #1.

Q175. Part IV, Section L, L.5(1)(d). Can a Task Orders be used for a reference? Or does the reference have to be of the main contract? What if the main contract is older than 3 years but the task orders are within the three years?

A175. Task orders can be used for a reference.

Q176. We are discussing entering into a JV with a SDVOB firm that has complementary but different services that our firm offers. Our question would involve delivery, as we could not deliver what they do, and vice versa, how does the work get split up to a JV? Would each firm deliver the skill set and rates that correspond with their skill sets? So as a Microsoft Consulting business, if we won a SharePoint task would we deliver that entire piece of work?

A176. Go to the SBA website at http://www.sba.gov/idc/groups/public/documents/wi_milwaukee/wi_8ajvregs.pdf for JV performance of work.

Q177. We applied for the GSA Schedule 70 over a week ago and it might take 90-120 days for processing. Is there any possibility that once we have the GSA schedule we can be added?

A177. Yes, in accordance with Section H.4 of the final SIR.

Q178. On page 49 of the subject SIR, paragraph (g) states that "paragraph (d) above also applies to a Joint Venture (JV). However, if a JV was founded less than one (1) year from the SIR release date, the individual companies under the JV may demonstrate individual technical capabilities."

(a) Is it the intent of FAA and the Contracting Officer that both companies comprising our JV, which was established 6 months ago and is in FAA's Mentor Protégé Program, each have to submit a Business Declaration Form? That would very much hurt all the small businesses in FAA's Mentor Protégé Program. Since our mentor is a midsize company (i.e. \$50 million in annual revenue), they would not qualify for the size standard. In that case we could not bid our Joint Venture as a Mentor Protégé which seems to defeat the intent, purpose and benefit to small business

(b) In terms of the Business Declaration form for our JV, what should we use for last year's annual revenue; is it

- The SDVOSB's revenue
- Or the JV's revenue which is zero since we just started it 6 months ago?

A178. (a) No. (b) JV's revenue.

Q179. You are requesting NAICS Code 541430 but when I look at your labor category attachment, I noticed you did not have graphic designer listed. Can you advise on how we should handle?

A179. Offerors only need to propose labor categories listed for the functional area(s) they are proposing.

Q180. To complete the Offeror submittal, a) are we to go through and fill out the forms attachments titled eFAST MOA Final SIR listed at the FAACO site? b) If so where do we submit the completed forms to? c) Also attachments J5, J8, J9 do not seem relevant. Please clarify.

A180. a) Yes. b) See Section L.5(2)(g). c) See Section L.5(1)(d) for Attachment J-5, Section G.10.1 for Attachment J-8, Section H.21 for Attachment J-9.

Q181. The J-4 Table states only one Indirect Rate (%). Shouldn't there be two Indirect Rates (%)? One for government site and one for contractor site, since the distinction has been made per labor category.

A181. Indirect rates should be in accordance with offerors' approved accounting systems.

Q182. Re: the Open Ratings report – should this report be submitted with our proposal response or should we provide your name and info as a recipient for the report (to receive emailed PDF report directly from D&B Open Ratings)?

A182. See answer #6.